



#### PORTFOLIO REVIEW **GENERAL**

The Vulcan Value Partners Fund and Vulcan Value Partners Small Cap Fund produced positive absolute returns for the guarter and outperformed their respective benchmarks on a guarter-to-date basis. As we have often said, we place no weight on short-term results, good or bad, and neither should you. In fact, we have made and will continue to make decisions that negatively impact short-term performance when we think we can improve our long-term returns and lower risk. We encourage you to place more weight on our longer term historical results and a great deal of weight on our long-term prospects.

						As of Dec	ember 31,	2019	
						An	nualized		
			Inception Date	QTD	1 Year	3 Year	5 Year	10 Year	Since Inception
Directory		Vulcan Value Partners Fund							
Introduction	1	(VVPLX)	12/30/09	16.50%	44.37%	15.88%	9.40%	13.30%	13.21%
Portfolio Review	v 1	Russell 1000 Value Index		7.41%	26.54%	9.68%	8.28%	11.79%	11.68%
VVP Fund Revie	ew 7	S&P 500 Index		9.07%	31.49%	15.27%	11.69%	13.55%	13.43%
VVP Small Cap Fund Review	10	Vulcan Value Partners Small Cap Fund (VVPSX)	12/30/09	12.17%	35.87%	9.08%	7.84%	13.05%	12.92%
Closing	14	Russell 2000 Value Index		8.49%	22.39%	4.77%	6.99%	10.56%	10.40%
Disclosures	15	Russell 2000 Index		9.94%	25.52%	8.59%	8.22%	11.82%	11.67%

For more information please contact us at :

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Vulcan Value Partners Fund and Vulcan Value Partners Small Cap Fund returns are net of fees and expenses and assume reinvestment of dividends and capital gains. Vulcan Value Partners Small Cap Fund's total gross expense ratio is 1.26%. Vulcan Value Partners Fund's total gross expense ratio is 1.08%. Neither fund Vulcan Value Partners imposes a sales charge. Index returns do not reflect deductions for fees or expenses. The fund imposes a 2.00% redemption fee on shares held for less than 90 days. Performance shown does not include the redemption fee, which if reflected would reduce the performance quoted. Performance data quoted represents past performance. Past performance is not indicative of future results. Investment return and value of shares will fluctuate. Upon redemption, shares may be worth more or less than their original cost. The performance figures do not reflect the deduction of any taxes a shareholder might pay on distributions or redemptions. The current month-end performance may be higher or lower than the quoted performance and may be obtained by calling 877.421.5078 or visiting www.vulcanvaluepartners.com.





In last year's Annual Letter we said the following:

"The fourth quarter finally provided us with the volatility that has historically created excellent long-term opportunities for serious investors. The substantial investments we have made in our research team paid off as we were prepared to take advantage of stock price volatility, allocate capital to more discounted companies within the portfolios, and to add outstanding new businesses that became available at attractive prices. As a result, we have substantially reduced risk in the portfolios and improved our prospective long-term returns."

"Our returns are a function of the underlying value growth of the businesses we own and the closing of the price to value gap over our long-term time horizon. Our prospective returns improve when our price to value ratios fall and our margin of safety rises. That is to say, our prospective returns improve by taking on less risk, not more."

When we wrote those words last year we had no idea that we would be rewarded so quickly. We thank those of you who added capital last year.

So, where are we now? Despite strong performance in 2019, our margin of safety is still substantial, we are fully invested, and we believe our prospective returns look very good for the Vulcan Value Partners Fund. Vulcan Value Partners Small Cap Fund is the exception.

For instance, the Vulcan Value Partners Fund's price to value ratio has increased from the mid-50s to the mid-60s year over year. How is it that our price to value ratio did not rise more given last year's approximate 44%<sup>1</sup> return? There are two reasons:

First, we successfully executed our investment process and reallocated capital from companies whose prices rose faster than their values compared to other companies whose prices declined or did not rise as fast as their values grew. For instance, we exited Teradyne this summer after it gained nearly 70% from the beginning of the year. At the same time we were buying Anthem at approximately 60 cents on the dollar and adding to NVIDIA at approximately 50 cents on the dollar.

Second, we enjoyed another year of above average value growth as our portfolio companies produced strong free cash flow, increased their profitability and intelligently allocated capital. Many of our companies aggressively repurchased their discounted shares during 2019. Why? The math is compelling. A company using its free cash flow to repurchase its stock at 50 cents on the dollar generates a 100% rate of return for its investors and converts one dollar of free cash flow into two dollars of value. To cite just one example, Qorvo invested every dollar of its free cash flow in its discounted shares in its latest fiscal year and announced a new \$1 billion share repurchase program in October of last year.

So, the combination of following our investment discipline and the consistent, strong value per share growth of our businesses enabled us to end the year with a substantial margin of safety. We enter the New Year feeling very good about our prospective returns over our long-term time horizon of five plus years four our Large Cap Fund.





## Portfolio Review (Cont.)

Last year we were very bullish on Small Cap for the first time in many years. We advised you to add capital after encouraging you to reduce exposure to Small Cap for several years prior to the fourth quarter of 2018. We had a great year. Unfortunately, our price to value ratios are rising again in Small Cap and our residual cash levels are beginning to rise. Specifically, our price to value ratio has increased from the mid-50s to the low 70s year over year. Moreover, our opportunity set of discounted MVP companies is not robust. As a point of reference, our Large Cap Fund is fully invested, enjoy price to value ratios in the mid-60s range and has a much deeper bench of attractively priced MVP companies. To sum it up, the environment in Small Cap is not as attractive as Large Cap, and is not nearly as attractive as it was a year ago, but it is not as bad as it was prior to the fourth quarter of 2018.

#### OUTLOOK

We believe our portfolios look a lot better than the indices in terms of business quality, value growth, and valuation. However, what does the macro background look like? In a word: decent. Several things make us optimistic:

First, investors have been taking money out of U.S. equities and adding money to bonds and money market funds, which have yielded almost nothing. It is usually a good sign when a bull market is hated.

Second, if you step back and take a two-year view, stocks have gone up roughly in line with earnings. No speculative bubble there.

Third, we believe earnings should grow at least modestly in 2020.

Fourth, the S&P 500 Index trades at roughly 18 times earnings, which is about where it was two years ago. That is an earnings yield of approximately 5.5%. In a world of sub 2% treasuries, 5.5% looks pretty enticing. What are your alternatives? None are very attractive.

Fifth, outside of unicorns, there are few areas of speculative excess. In fact, we took great comfort in the collapse of We Work's valuation when it was subjected to the more demanding eye of the public markets when it attempted its failed Initial Public Offering.

Now, what we really care about – our own portfolios. In our Large Cap Fund, we have been fully invested, and our values have continued to compound steadily in a slow growth global economy. In addition, we believe we have a solid bench of companies on our MVP list to purchase. Small Cap is not as attractive but we think its price to value ratio is still respectable, and its companies are steadily compounding their values.

#### VALUE VERSUS GROWTH

Some investors have a hard time defining what we do. Since we opened the company to outside investors in 2010, we have summarized our investment philosophy as follows:





"Our primary objective is to minimize the risk of permanently losing capital over our long-term time horizon, which is five years. By concentrating on not losing money, making money will take care of itself. We control risk by demanding a substantial margin of safety in terms of value over price and limit investments to companies that have sustainable competitive advantages that will allow them to earn superior cash returns on capital. We are also business operators and recognize that we are investing in real businesses that are run by real people that face real issues. We evaluate business risks, assess people, and scrutinize competitive strengths to consider long term investment. If we would not be comfortable owning an investment for five years it does not qualify. We are not traders or speculators. We do not buy pieces of paper or discrete random variables. We are long term owners in a collection of superior business enterprises."

Notice that growth was not mentioned once. We have a dual discipline. We only buy companies that we believe possess characteristics that create value stability. If a company does not have a stable value in our view, we have no interest in owning it at any price. On the other hand, we care very much about the price we pay for these outstanding businesses. Any business, no matter how competitively entrenched it is, becomes risky when it is over-valued. Most of the businesses we follow are over-valued most of the time. We are patient. We wait for them to become discounted to our estimate of intrinsic worth so that we could have a margin of safety in terms of value over price.

Some of these amazing businesses that occasionally become discounted have had above average growth prospects. We are agnostic. What matters to us is value stability and the margin of safety we enjoy. Sometimes there are more companies with above average growth prospects that we can buy with a margin of safety and sometimes there are more companies with below average growth prospects that we can buy with a margin of safety. We are not "growth" managers because we buy companies that grow, nor are we "value" managers because we buy companies that do not grow. We are value managers because we demand a margin of safety in either case.

Hilton Hotels and Resorts is a great example. Hilton Hotels and Resorts has been an excellent investment for us. In addition to delivering outstanding operating results, the company has allocated capital brilliantly. In 2017 Hilton completed the spinoff of Park Hotels and Resorts. Park Hotels and Resorts is a Real Estate Investment Trust (REIT) that owns the vast majority of Hilton's premium hotels, leaving Hilton primarily as a pure franchise and management company. We sold Park Hotels and Resorts shortly after the spinoff because it was trading above our estimate of fair value. However, it was an MVP company and we continued to follow it. We had the opportunity to buy it again with a margin of safety last year.

Hilton owns many leading hotel brands and receives franchise and management fees from hotel owners like Park Hotels. Because demand for Hilton's brands is strong and because Hilton does not have to use its own capital to add new hotels to its system Hilton can grow at above average rates. In fact, we think that Hilton can grow at a low double-digit rate over an economic cycle and produce free cash flow at the same time.





Park Hotels has an outstanding collection of luxury and upper upscale hotels and resorts. These properties have generated a lot of free cash flow, but Park Hotels growth is mostly limited to the growth of the properties that it owns. Unlike Hilton, it must use its own capital to add hotels to its base of existing properties. Because it is a REIT it must pay out the majority of its free cash flow in the form of a dividend so there is not much capital left over to build or buy additional hotels. Consequently, we think Park Hotels can grow at a low single-digit rate over an economic cycle.

We demand a higher free cash flow yield to own Park Hotels than we do for Hilton because Park Hotels had been growing at below average rates while Hilton is growing at above average rates. The form of our return is different but we are earning above average returns from both companies. The key is what we are paying for the free cash flow coupon and how fast the coupon is growing. Some slow growing companies trade at a premium to our estimate of fair value and are therefore risky. Some trade at a discount and have a margin of safety. Some trade at a discount and have a margin of safety. Some trade at a discount and have a margin of safety.

We look for a margin of safety, period. If we can find it in a company like Hilton with above average growth prospects, we are happy to own it. If can find it in a company like Park Hotels with below average growth prospects, we are happy to own it.

#### SUSTAINABILITY

From day one we have wanted to build a sustainable organization, one that will outlast me, not that I am going anywhere anytime soon. In January, we made several announcements that demonstrate the very real progress we have made. What we announced is a public recognition of how we have been operating for years. There will be no change in my role whatsoever. Instead, we want to call your attention to the very meaningful contributions that our research team members have made to our success and formalize roles on our team that should have been formalized long ago:

Mac Dunbar has been named Director of Research. Mac joined Vulcan Value Partners a decade ago. He is an outstanding analyst and portfolio manager. Through his own initiative, he has helped us become better organized and has played an important role in helping us improve both the quality and quantity of our work. Our research productivity has never been higher and Mac is a big reason why.

I am also pleased to announce that Jim Falbe, Hampton McFadden, Stephen Simmons, and Mac Dunbar have been named Portfolio Managers. They remain analysts, as we all are, but their new titles reflect the reality of their contributions to our portfolio management process.

Last but certainly not least I am pleased to announce that Colin Casey and Andrew Loftin have been named Equity Analysts. Colin and Andrew joined us as Associate Analysts several years ago. Their excellent work has exceeded our expectations and they have earned everyone's respect on the research team and throughout the company.



We have a wonderful culture at Vulcan Value Partners. Everyone is passionate about our mission and everyone works very hard to fulfill it. Our mission and everything else we do is derived from our Vulcan Values, which are featured on our web site. Our great culture has not gone unnoticed. I am pleased to share with you that Vulcan Value Partners was recognized as the best place to work in our industry for managers with 50 to 99 employees by Pensions and Investments, a leading industry publication.

Sincerely,

C.T. Fitzpatrick, CFA

## **Chief Investment Officer**

In the discussion that follows, we generally define material contributors and detractors as companies having a greater than 1% impact on the portfolio.





## **VULCAN VALUE PARTNERS FUND REVIEW**

As of December 31, 2019							
			Annualized				
Investment Strategy	Inception Date	QTD	1 Year	3 Year	5 Year	10 Year	Since Inception
VVP Fund (VVPLX)	12/30/2009	16.50%	44.37%	15.88%	9.40%	13.30%	13.21%
Russell 1000 Value Index		7.41%	26.54%	9.68%	8.28%	11.79%	11.68%
S&P 500 Index		9.07%	31.49%	15.27%	11.69%	13.55%	13.43%

Vulcan Value Partners Fund and Vulcan Value Partners Small Cap Fund returns are net of fees and expenses and assume reinvestment of dividends and capital gains. *The Fund's total gross expense ratio is* 1.08%. Neither fund imposes a sales charge. Index returns do not reflect deductions for fees or expenses. Performance data quoted represents past performance. Past performance is not indicative of future results. Investment return and value of shares will fluctuate. Upon redemption, shares may be worth more or less than their original cost. The performance figures do not reflect the deduction of any taxes a shareholder might pay on distributions or redemptions. The current month-end performance may be higher or lower than the quoted performance and may be obtained by calling 877.421.5078 or visiting www.vulcanvaluepartners.com.

We purchased two new positions and exited three positions during the quarter.

There were four material contributors to performance and no material detractors.

During the quarter we purchased UnitedHealth Group Inc., the largest of the big three health insurers in the United States ahead of Anthem and Aetna. The environment for this group remains positive as growth in health spending, driven by chronic diseases and an aging population, will continue to outpace overall economic growth. In addition, UnitedHealth owns Optum, a rapidly growing healthcare information services company. We respect UnitedHealth Group's management team and have been pleased with their successes. It has been an excellent investment for us in the past. We sold our position in 2017 as its price reached our estimate of fair value and have since followed the stock. An opportunity to purchase UnitedHealth at a discount presented itself this quarter. However, the stock price rallied during the quarter and reached our estimated of its intrinsic value. Following our discipline, we sold UnitedHealth Group.

Credit Acceptance Corporation provides auto loans to borrowers at the lower end of the credit spectrum. These loans are distributed through a network of 13,000 dealers in the United States. Credit Acceptance





## VULCAN VALUE PARTNERS FUND REVIEW (CONT.)

Corporation sets itself apart from its competitors with its unique underwriting discipline, underleveraged balance sheet, and its loan structure. Credit Acceptance Corporation is a company we initially owned in our Small Cap portfolio. Since we sold the position toward the end of 2018, we continued to follow the company as it has grown into a large cap company driven by high-teens earnings growth and free cash flow production. The company's biggest competitive advantage is its unique underwriting model. The model aligns incentives with their dealer network by advancing approximately 80% of the loan up front and providing the dealers the opportunity to earn back end payments which depend on loan performance. This opportunity for future payments allows the dealers to share in the credit risk and incentivizes the dealers to treat their customers well. In turn, Credit Acceptance Corporation achieves a greater margin of safety as the dealer is only advanced enough of the loan to earn a small profit at the time of sale. Credit Acceptance Corporation's approach has led to impressive underwriting results and steady performance during difficult periods in the economic cycle. During the quarter, we had the opportunity to purchase Credit Acceptance Corporation at a discount to its intrinsic value in our Large Cap portfolio.

During the quarter, we sold Axis Capital Holdings, Parker-Hannifin and, as previously mentioned, UnitedHealth Group. All of these great companies remain on our MVP list. Axis Capital Holdings, a Bermuda based insurer, was sold to reallocate capital into more discounted names. Parker-Hannifin and UnitedHealth Group were sold as their values reached our estimate of fair value, and we reallocated capital into more discounted companies.

Skyworks Solutions and Qorvo, Inc. materially contributed to performance during the fourth quarter. We have discussed these businesses in detail in past letters. They are competitively entrenched as two of the three major manufacturers of radio frequency systems for mobile devices including mobile phones, tablets, and increasingly other connected devices in the Internet of Things. Their stock prices declined as a result of exposure to Huawei and reduced handset sales due to sanctions. We also expected growth rates to slow during the transition from 4G to 5G. During this time, both companies used their substantial free cash flow coupons to aggressively repurchase their discounted shares. Over the course of last year, they were able to offset sales related to Huawei with orders from other manufacturers and 5G tailwinds are occurring earlier and larger than expected.

NVIDIA Corporation, a material contributor during the quarter, is a dominant supplier of Graphics Processing Units (GPUs) worldwide. It is at the intersection of every major computing trend currently impacting the technology sector. NVIDIA Corporation is benefiting from the move to the cloud, growing investments in artificial intelligence, autonomous vehicles, and growth in gaming. Behind all of it is a breakdown in Moore's law<sup>2</sup>. Central Processing Units (CPUs) are reaching the physical limits of their ability to increase performance. However, demand for performance continues to increase at exponential rates. The solution is to pair CPUs with GPUs. NVIDIA Corporation's position in GPUs is comparable to Intel's position in CPUs. In late 2018, NVIDIA Corporation missed overly optimistic Wall Street earnings estimates and entered a time period of approximately a year of negative earnings comparisons. As a result, its stock price declined. We were aware that its earnings comparisons were going to be negative



fund for the time period indicated.



# VULCAN VALUE PARTNERS FUND REVIEW (CONT.)

for roughly a year, and we were willing to purchase NVIDIA Corporation as we believe it has value stability and given our long-term outlook. This year, NVIDIA Corporation's stock price has rebounded significantly as Wall Street's outlook has improved and sees NVIDIA Corporation returning to earnings growth.

Anthem, Inc. was a material contributor during the quarter. Anthem, Inc. is a health benefits company providing network-based managed healthcare plans to individuals, employers, and the Medicare and Medicaid markets. Representing the largest collection of Blue Cross Blue Shield networks, Anthem, Inc. holds the largest or second largest market share in fourteen states. Recent concerns around medical cost trends are waning which contributed to its performance this quarter. It is a great business that has been executing in line with our expectations, and we have been rewarded along the way.

Vulcan Value Partners Fund Large Cap Fund (VVPLX)								
4Q 2019 Top 5 Performers		4Q 2019 Bottom 5 Performers		2019 Top 5 Perfo		2019 Bottom 5 Performers		
Security	Return %	Security	Return %	Security Return %		Security	Return %	
Qorvo Inc.	56.77%	McKesson Corp.	1.50%	Qorvo Inc.	91.39%	State Street Corp	12.03%	
Skyworks Solutions Inc.	53.21%	Credit Acceptance Corp.	-0.03%	Skyworks Solutions Inc.	84.12%	Bookings Holdings Inc.	8.79%	
NVIDIA Corp.	35.27%	United Parcel Service Inc.	-1.55%	Teradyne Inc.	69.54%	BlackRock Inc.	1.63%	
Carlyle Group Inc.	30.14%	Oracle Corp.	-3.30%	S&P Global Inc.	62.26%	Credit Acceptance Corp.	-0.03%	
Anthem Inc.	26.14%	Axis Capital Holdings Ltd.	-10.79%	Mastercard Inc.	59.16%	National Oilwell Varco Inc.	-1.68%	
company's relative	t should not be assumed that recommendations made in the future will be profitable or will equal the performance of the securities in this list. A ompany's relative contribution to return for the portfolio may not equal its absolute return and return for other portfolios for the relevant period ecause of differences in portfolio weights and holding periods. The returns shown above reflect the actual returns of the above securities in our							





As of December 31, 2019							
			Annualized				
Investment Strategy	Inception Date	QTD	<b>1 Year</b>	3 Year	5 Year	10 Year	Since Inception
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Russell 2000 Value Index		8.49%	22.39%	4.77%	6.99%	10.56%	10.40%
Russell 2000 Index		9.94%	25.52%	8.59%	8.22%	11.82%	11.67%

#### **VULCAN VALUE PARTNERS SMALL CAP FUND REVIEW**

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We purchased five new positions and exited one position during the quarter.

There were three material contributors to performance and one material detractor.

Barnes Group Inc. is an industrial and aerospace manufacturer and service provider, serving a range of end markets and customers. It has been in business for 150 years. The company's engineered products, industrial technologies, and solutions are used in applications that provide transportation, manufacturing, healthcare products, and technology to the world. Its market segments include industrial and aerospace. The industrial segment includes its molding solutions, nitrogen gas products and engineered components business units. The aerospace segment includes the original equipment manufacturer (OEM) business and the aftermarket business, which is comprised of its maintenance repair and overhaul services and the manufacture and delivery of aerospace aftermarket spare parts. We like the aerospace division as it has been performing well, providing strong margins and producing robust free cash flow. In the industrial segment, growth has slowed as automobile production declined in response to trade and tariff concerns, and margins are depressed. These factors, coupled with a model production transition in its aerospace segment, put pressure on the stock price and gave us the opportunity to purchase Barnes Group Inc. at a discount.





## VULCAN VALUE PARTNERS SMALL CAP FUND REVIEW (CONT.)

Frontdoor was added back into the portfolio during the quarter as its stock price came under pressure. Frontdoor is the largest provider of home service plans in the United States. It insures the larger cost systems in its customers' homes and has a nationwide network of more than 15,000 pre-qualified professional contractor firms that perform associated repairs. This network represents ease of repair for homeowners and a predictable revenue stream for the contractors. The company generates robust free cash flow from its insurance premiums, which are paid far in advance of the associated repair outflows. Management is focused on boosting retention rates, updating systems, and expanding its services. Also, it is piloting a new on-demand product, Candu Home Solutions, which connects customers without a home warranty who have home repair needs to Frontdoor's existing service contractors. The addressable market for this type of service is extensive and is a great opportunity for Frontdoor. We are pleased to have the opportunity to own this company once again.

We purchased Park Hotels and Resorts, a company we owned in the past. In 2017, we received shares of Park Hotels and Resorts as it was spun out of Hilton Worldwide, and shortly after, we sold our shares. Revenue per available room growth has been slowing across the entire industry, giving us an opportunity to own Park Hotels and Resorts again at a discount to our estimate of intrinsic worth. Park Hotels and Resorts is the second largest publicly-traded lodging real estate investment trust that owns upscale and luxury segments of the hotel market. Of the 60 plus hotels and approximately 35,000 hotel rooms in the portfolio, over 85% are in the luxury and upscale segment. Almost 100% of the properties are in the US, with 80% located in central business districts of major cities or resort and conference destinations. The average rate of its properties is over \$180 per night and occupancy is approximately 85%. Although this is not the asset-light hotel management business we typically own, it has high quality real estate and its debt is intelligently financed with property specific debt. Park Hotels and Resorts also has numerous unencumbered assets which can provide additional borrowing power.

Texas Pacific Land Trust is one of the largest landowners in the state of Texas and owns approximately 900,000 acres of land spanning 19 counties in the Western part of the state. Large oil reserves in the Permian Basin make this land very valuable. Texas Pacific Land Trust does not explore or drill for oil. Instead, it leases its land to companies such as Anandarko Petroleum and Chevron. The company operates in two businesses segments, land and resource management and water service and operations. The land and resource management segment accounts for roughly 70% of its revenue which is derived from oil and gas royalties, easements and sundry income, sales of oil and gas royalty interests, and land sales and other income. The water service and operations segment accounts for the other 30% of its revenue which is derived from water sales, royalties, easements and sundry income. As oil production grows, cash flow increases, and growth accelerates without capital spending. This is a company that we have been following for quite some time. We were previously too conservative in our assumptions and wish we would have purchased this company much sooner. We are pleased to now be able to purchase Texas Pacific Land Trust at a discount to its intrinsic worth.





# VULCAN VALUE PARTNERS SMALL CAP FUND REVIEW (CONT.)

Littelfuse Inc. is the largest pure-play circuit protection company in the world. It produces fuses, circuit protectors, power control devices, and sensors. It operates in three markets: electronics, automotive, and industrial. Littelfuse invented electronic circuit protection technology in 1927 with the first small protective fuse. It is competitively entrenched as its fuses are used in approximately 95% of U.S. automobiles and approximately 70% of non-U.S. automobiles. Littelfuse owns over 130 patents and continues to lead the industry as it has introduced every new fuse in the industry for the past 30 years. As electrification becomes more important, fuses will become more complex. Littelfuse already provides the broadest, deepest circuit protection portfolio in the world. Brand recognition, high switching costs, and regulation create high barriers to entry. Disruption in the automotive industry and industrials have put pressure on its stock price and gave us the opportunity to add it to the portfolio.

We sold Resideo this quarter. In the past, we have had many successes with spinouts, most recently with Frontdoor. We thought Resideo qualified for investment as it had a promising outlook, strong competitive advantages, and it was being spun out of Honeywell, another MVP company that we knew and trusted. After the company reported third quarter earnings, we participated in calls with management which we felt confirmed our outlook for the year. Roughly six weeks later, the CFO resigned, and guidance was revised materially downward. This news came as a shock to us and to other shareholders. We spoke with management, and confirmed the revised guidance, and we then reevaluated our investment case. We determined that Resideo's value had become unstable. Once the value of a company becomes unstable, we follow our discipline and sell it regardless of profit or a loss. We have a dual discipline of both quality and price. If we only cared about cheapness, we would still own Resideo but it is now a turnaround. What lessons did we learn? Resideo was a subsegment within a larger Honeywell segment. As a result, we were unable to independently verify Resideo's historical results and had to rely on proforma numbers provided by its former parent. In the future, we will be more careful and very skeptical of subsegment spinouts.

Ibstock & Savills were material contributors for the quarter. Ibstock is a U.K.-based company that manufactures clay bricks and concrete products. Savills is a U.K. real estate service provider. Both companies have been facing downward pressure on their stocks as uncertainty from fears of Brexit have lingered. Our values were based on "worst case" Brexit assumptions. Now that the prospects for a Brexit resolution have improved, uncertainty has decreased, and the stocks have responded accordingly.

Jones Lang LaSalle, another material contributor, is a global provider of real estate services. It is a great business and continues to perform well. It had an exceptionally good quarter, and in particular, its capital markets segment performed well on the strength of the recent HFF acquisition. Similar to Ibstock and Savills, the improvement of the macroeconomic environment also contributed to its performance for the quarter.





VULCAN VALUE PARTNERS SMALL CAP FUND REVIEW (CONT.)

		Vulcan Va	lue Partners Sma	all Cap Fund (VVPS	5X)		
4Q 2019 Top 5 Performers		4Q 2019 Bottom 5 Performers		2019 Top 5 Perfo		2019 Bottom 5 Performers	
Security	Return %	Security	Return %	Security	Return %	Security	Return %
Ibstock Plc	43.37%	Ituran Location and Control Ltd.	2.34%	Frontdoor Inc.	114.77%	Barnes Group Inc.	3.15%
Cocentric AB	39.17%	Sleep Country Canada Holdings Inc.	1.12%	Ibstock Plc	75.85%	Littelfuse Inc.	2.78%
Savills Plc	38.65%	Sabre Corp.	0.82%	Savills Plc	72.83%	Ituran Location and Control Ltd.	-18.99%
Howden Joinery Group Plc	29.90%	Axis Capital Holdings Ltd.	-9.75%	Avast Plc	71.07%	Despegar.com Corp.	-19.82%
Lectra SA	27.14%	Resideo Technologies Inc.	-33.10%	Howden Joinery Group Plc	64.29%	Resideo Technologies Inc.	-53.65%
It should not be as company's relative because of differer fund for the time p	nces in portfolio we	mendations made in t urn for the portfolio n ights and holding peri	he future will be pr hay not equal its al iods. The returns s	rofitable or will equal osolute return and re shown above reflect	the performa turn for other the actual retu	nce of the securities in portfolios for the releva Irns of the above secur	this list. A ant period ities in our



## CLOSING

Our goal is to be completely transparent to help you, our client partners, allocate capital as effectively as possible.

Regarding our Large Cap Fund: Last year we were more bullish than we have been since the financial crisis. This year, we are, perhaps to some, surprisingly optimistic. We are not as bullish as last year but given our price to value ratios and what we feel are extremely high quality portfolio companies whose values have continued to compound, we enter the New Year with what we believe are above average prospects over our five year time horizon.

On the other hand, at this time, we would advise patience with our Small Cap Fund. We believe things are not nearly as attractive as a year ago but we also believe they are not nearly as bad as they were prior to the fourth quarter of 2018. If things improve or get worse we will communicate it to you.

We greatly appreciate the confidence you have placed in us. We could not produce the excellent long-term results we have without intelligent client-partners that share our long-term time horizon. Thank you for your thoughtful support. We look forward to working with you throughout the New Year and the new decade.

The Vulcan Value Partners Investment Team

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#### DISCLOSURES Vulcan Value Partners Funds:

This letter reflects our views, opinions, and portfolio holdings as of December 31, 2019. Our views may change at any time based upon market or other conditions and Vulcan Value Partners disclaims any responsibility to update our views. Our views should not be relied on as investment advice and, because investment decisions for the fund are based on numerous factors, may not be relied on as an indication of trading intent on behalf of the fund. Certain statements that we make may constitute "forward-looking statements are not guarantees, and they involve risks, uncertainties and assumptions. Past Performance does not guarantee future results.

The price to value ratio is a calculation that compares the price of a company's stock to our appraisal of the company's intrinsic value. Value, fair value, or intrinsic value is our estimate of the price a willing buyer would pay and a willing seller would accept, assuming neither was compelled to enter into a transaction. Margin of Safety is a favorable difference between the price of a company's shares and the estimated fair value of those shares. Total return percentages for an individual security is the performance of the security from price at initial purchase date to the price at final sale date. Actual returns for the funds holdings of those security from total return as the funds rebalance or changed weights in the individual securities. Free cash flow is the amount of cash that a company has left over after it has paid all of its expenses, including investments. Free cash flow divided by its market price. Macro factors encompass the general economic and business environment. Vulcan defines risk reduction as reducing the portfolio's price to value ratio by either buying (or rading to react first values. Estimates do Vulcan, or selling positions which are trading used for near their fair values. Free Cash flow Coupon is the ratio calculated by dividing positions which are trading at or near their fair values. Earnings yield refers to the earnings per share for the most recent 12-month period divided by the current market price per share. Free Cash flow Coupon is the ratio calculated by dividing a company's free cash flow per share by the current share price.

Reference Holdings as of December 31, 2019*	% of Total Portfolio
Skyworks Solutions Inc.	6.15%
National Oilwell Varco Inc.	5.77%
Qorvo Inc.	5.76%
Anthem Inc.	4.57%
NVIDIA Corp.	4.28%
Hilton Worldwide Holdings Inc.	4.16%
Mastercard Inc.	3.97%
Oracle Corp.	2.87%
McKesson Corp.	2.82%
United Parcel Services Inc.	2.22%
Booking Holdings Inc.	2.22%
S&P Global Inc.	1.98%
Credit Acceptance Corp.	1.05%
The Carlyle Group LP	0.60%
UnitedHealth Group Inc.	SOLD
Axis Capital Holdings	SOLD
Parker Hannifin Corp.	SOLD
Teradyne Inc.	SOLD
State Street Corp.	SOLD
BlackRock Inc.	SOLD

Vulcan Value Partners Fund: The fund seeks to achieve long-term capital appreciation by investing primarily in medium and large-capitalization U.S. companies believed to be both undervalued and possessing a sustainable competitive advantage.

For more complete information, please download the fund's prospectus available on www.vulcanvaluepartners.com or call 877.421.5078 for copies. You should consider the fund's investment objectives, risks, charges, and expenses carefully before you invest. Information about these and other important subjects is in the fund's prospectus, which you should read carefully before investing.

Vulcan Value Partners, LLC ("Vulcan" or the "Adviser") has given a contractual agreement to the Funds that to the extent the Total Annual Fund Operating Expenses (as defined in Item 3 of Form N-1A) with respect to either Fund (exclusive of Acquired Fund Fees and Expenses) ("F any), brokerage expenses, interst expense, taxes and extraordinary expenses) ("Designated Annual Fund Operating Expenses,") exceed 1.25% of such Fund's average daily het assets for a particular fiscal year of the Fund, the Adviser will reduce the Management for her and or the adviser by an amount equal to such excess, and/or the Adviser shall reimburse the Fund yie anount of such excess. This agreement is in effect through August 31, 2019 and will be reevaluated on an annual basis thereafter. Without this agreement, expenses could be higher. If the Adviser foregoes any fees and/or such adviser shall be entitled to recover from the Fund's the amount foregone or reimburses to the extent be signated Annual Fund Operating Expenses and for emburse to the adviser shall be entitled to recover from the Fund's the amount foregone or reimburse to the vith average daily net assets during any fiscal year following such fiscal year.

Stock markets, especially foreign markets, are volatile and can decline significantly in response to adverse issuer, political, regulatory, market or economic developments. Value stocks can perform differently from the market for ego securities, especially emerging or frontier markets, will involve additional risks including exchange rate fluctuations, social and political instability, less liquidity, greater volatility and less regulations. It is possible that each Fund may invest in securities offered in certain types of transactions (such as private placements) that, because of that Fund's size, may have a disproportionate impact on that Fund's performance results. That Fund would not necessarily have achieved the same performance results if its aggregate net assets had been greater. Diversification does not eliminate the risk of experiencing investment losses.

The S&P 500 Index is an unmanaged index of 500 common stocks chosen for market size, liquidity, and industry group representation. It is a market-value weighted index. The S&P 500 Index figures do not reflect any fees, expenses, or taxes. Investors cannot invest directly in this index. The Russell 1000<sup>®</sup> Value Index measures the performance of the large-cap value segment of the U.S. equity universe. It includes those Russell 1000<sup>®</sup> companies with lower price-to-book ratios and lower expected growth values. An investment cannot be made directly into an index.

All information in this report is as of the date shown in the upper right hand corner unless otherwise indicated.

ALPS Distributors, Inc. is the distributor for the Vulcan Value Partners Fund.

\*The referenced holdings are subject to change.

<sup>1</sup> Returns are gross of fees.

<sup>2</sup> Moore's Law: The prediction made by American engineer Gordon Moore in 1965 that the number of transistors incorporated in a silicon chip will approximately double every 24 months.





#### DISCLOSURES (CONT.) Vulcan Value Partners Small Cap Fund:

The fund seeks to achieve long-term capital appreciation by investing primarily in small-capitalization U.S. companies believed to be both undervalued and possessing a sustainable competitive advantage.

This letter reflects our views, opinions, and portfolio holdings as December 31, 2019. Our views may change at any time based upon market or other conditions and Vulcan Value Partners disclaims any responsibility to update our views. Our views should not be relied on as investment advice and, because investment decisions for the fund are based on numerous factors, may not be relied on as an indication of trading intent on behalf of the fund. Certain statements that we make may constitute "forward-looking statements". Forward-looking statements are not guarantees, and they involve risks, uncertainties and assumptions. Past Performance does not guarantee future results.

Reference Holdings as of December 31, 2019*	% of Total Portfolio
Jones Lang LaSalle Inc.	5.51%
Ibstock Plc	5.41%
Savills Plc	4.85%
Sleep Country Canada Holdings	3.74%
Axis Capital Holdings	3.48%
Sabre Corp.	3.34%
Ituran Location & Control Ltd.	2.97%
Howden Joinery Group Plc	2.84%
Avast Plc	2.39%
Lectra SA	2.31%
Park Hotels & Resorts Inc.	2.09%
Littelfuse Inc.	1.91%
Frontdoor Inc.	1.54%
Texas Pacific Land Trust	1.42%
Concentric AB	1.03%
Barnes Group Inc.	0.95%
Resideo	SOLD
Despegar.com	SOLD

Vulcan Value Partners, LLC ("Vulcan" or the "Adviser") has given a contractual agreement to the Funds that to the extent the Total Annual Fund Operating Expenses (as defined in Item 3 of Form N-1A) with respect to either Fund (exclusive of Acquired Expenses) (Designated Annual Fund Operating Expenses) (Designated Annual Fund Operating) Expenses) (Designated Annual Fund Operating Expenses) (Designated Annual Fund Op

The Funds may invest in the securities of companies with small or medium market capitalizations. Small or medium-sized companies may have more limited product lines, markets, and financial resources than larger companies. In addition, their securities may trade less frequently and in more limited volume than those of larger companies. Small- or mid-cap stocks may be more volatile than those of larger companies and, where trading volume is thin, the ability to dispose of such securities may be more limited. Because the Vulcan Value Partners Small Cap Fund normally invests at least 80% of its equity assets in securities of smaller companies, these risks may be increased.

The Russell 2000 Index includes the 2000 firms from the Russell 3000 Index with the smallest market capitalizations. The Russell 2000 Index figures do not reflect any fees, expenses, or taxes. Investors cannot invest directly in this index. The Russell 2000 Value Index measures the performance of those Russell 2000 companies with lower price-to-book ratios and lower forecasted growth values. The Russell 2000 Value Index figures do not reflect any fees, so not reflect any fees, expenses, or taxes. Investors cannot invest directly in this index.

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It is possible that each Fund may invest in securities offered in certain types of transactions (such as private placements) that, because of that Fund's size, may have a disproportionate impact on that Fund's performance results. That Fund would not necessarily have achieved the same performance results if its aggregate net assets had been greater.

John Collier is a registered representative of ALPS Distributors, Inc. Shelly Fagg is a registered representative of ALPS Distributors, Inc. Bill Hjorth is a registered representative of ALPS Distributors, Inc. Anne Jones is a registered representative of ALPS Distributors, Inc. Kelly Meadows is a registered representative of ALPS Distributors, Inc. Jaff St. Denis is a registered representative of ALPS Distributors, Inc. James Kelley is a registered representative of ALPS Distributors, Inc.

\*The referenced holdings are subject to change.

ALPS Distributors, Inc. is the distributor for the Vulcan Value Partners Small Cap Fund.